

Schuneman Equipment Co. and Svenes Crop Insurance Establish a Working Agreement

Schuneman Equipment Co. and Svenes Crop Insurance have established a strategic relationship to sell and support complementary products and services that create unique value for their producers. Schuneman Equipment Co. is a John Deere dealer with stores in Milbank, Brookings, Garretson, SD and Tyler, MN. Svenes Crop Insurance of Brookings, SD is a Certified John Deere Crop Insurance Agency serving clients in South Dakota and Minnesota. When Svenes Crop Insurance and Schuneman Equipment Co. first came together they realized they have a common goal: **Focus on the Customer**. Both Svenes Crop Insurance and Schuneman Equipment Co. bring expertise in crop insurance and equipment together to make data collection and data management easier for their producers. Our clients will benefit by the further integration of the JD Precision guidance products that they already own into other complementary services. This integration will lead to more accuracy in their crop insurance records reporting while also reducing time spent managing government crop reporting.

Here's how Svenes and Schuneman have defined their roles in serving customers through the working agreement process:

1. Schuneman Equipment Co. assists in proper set-up of Green-Star, Apex and GSDNet systems prior to planting or harvesting.
2. Producers document their field data from planting or harvest using GreenStar and unload the data to Apex.
3. Producers can transmit their data directly to Svenes Crop Insurance using GSDNet.
4. Acreage: Svenes Crop Insurance provides the producer with an FSA Acreage-Summary Report, which is map-based and specifically designed to assist in certification of acres with Crop Insurance and FSA. Production: Claims, production reporting and audits are streamlined and expedited allowing claim payments to arrive sooner.

Svenes Crop Insurance has the tools and expertise to help producers simplify the required governmental reports for farm programs. Schuneman Equipment Co. has the expertise to demonstrate how to maximize a producer's investment in precision farming technology. Producers have the advantage by working with Svenes Crop Insurance and Schuneman Equipment Co. backed by the most trusted name in agriculture for over 170 years, John Deere.

For more details, please call your local Schuneman Equipment store or Svenes Crop Insurance.

Milbank (605) 432-5523 Brookings (605) 693-3514 Garretson (605) 594-3476 Tyler (507) 247-5572

Svenes Crop Insurance 1-800-800-6206